

Date: October 18, 2013

To: Susan Abbotson, Chair
Undergraduate Curriculum Committee

From: Dante Del Giudice, Director
Professional Studies and Continuing Education (PSCE)

Subject: Fiscal Year 2013 Continuing Education Revenue and Enrollment Report

Continuing Education (CE) programming continues to focus primarily on the intensive and non-standard delivery and support of new and existing RIC degree and certificate programs offered in partnership with RIC schools, departments, and programs. Using CE packaging and cohort delivery models is proving to be an effective strategy for attracting new enrollments and revenues, and the college has many other standard programs that would likely benefit from experimentation with CE cohort delivery.

In FY 2013, CE enrollment increased 69% and revenue increased 76% exceeding the half million mark. CE cohort programs also expanded in FY 2013 to include the following programs:

- 1 undergraduate and 2 graduate degree programs
 - BS Early Childhood Education
 - MAT Elementary Education
 - MEd Teaching English as a Second Language
- 1 undergraduate and 5 graduate certificate or RIDE certification programs
 - Certificate of Undergraduate Study: Case Management
 - Certificate of Graduate Study: Mathematics Content Specialist (Elementary) – two cohorts
 - RIDE Alternate Route Preliminary Certificate (ARPC): Teach For America, Elementary Education
 - RIDE Endorsement: Middle Level Education
 - RIDE ESL Endorsement: Special Education
 - RIDE Endorsement: Teaching English as a Second Language
- 1 certificate of continuing study
 - Certificate of Continuing Study: Hybrid Teaching and Learning.

Other CE efforts and programming include CEU-based and non-credit professional development (PD) programs offered by PSCE and/or supported by PSCE in partnership with on- and off-campus partners. Examples of these programs include:

- Annual fall/winter CEU-based PD short courses for state, municipal and nonprofit employees in cooperation with the RI Office of Training and Development
- Free non-credit Financial Wellness workshops offered in partnership with Sovereign/Santander Bank
- Administrative support for CEU-based PD programs offered by the Sherlock Center and the School of Social Work
- Development of and support for RIC sustainability programs, curriculum, and initiatives
- Administrative support and advisement for development of certificate programs
- Administrative and event support for the Chief Executives Club of RI
- Development of and support for community and business partnerships.

Not included in this report are PSCE's non-credit and non-transcripted workforce development (WD) programs offered through RIC's Outreach Programs. RIC WD programs are expanding, successful and highly respected. Programs serve non-standard students seeking training and employment and provide employers with trained and qualified entry-level employees. These access programs serve the mission of the college and address critical needs within the community. FY 2013 Outreach Programs revenue exceeded \$350,000 with training programs serving over 150 RI unemployed, under-employed, recent immigrant and refugee students.

Office of Professional Studies and Continuing Education
 Report: Continuing Education Programming - Enrollment and Revenue
 FY 2013
 Date: 20-Sep-13

Total CE Programming

	Enrollment		Sections		Revenue	
Summer 2012	226	18.2%	37	33%	\$83,152	15%
Fall 2012	725	58.3%	49	44%	\$267,359	49%
Spring 2013	715	57.5%	46	41%	\$219,150	40%
Total	1666		132		\$569,661	

PSCE CE Programming

	Enrollment		Sections		Revenue	
Summer 2012	226	18.2%	37	33%	\$83,152	15%
Fall 2012	576	46.3%	39	35%	\$258,259	48%
Spring 2013	442	35.5%	36	32%	\$201,291	37%
Total	1244		112		\$542,702	

CESW Workshops

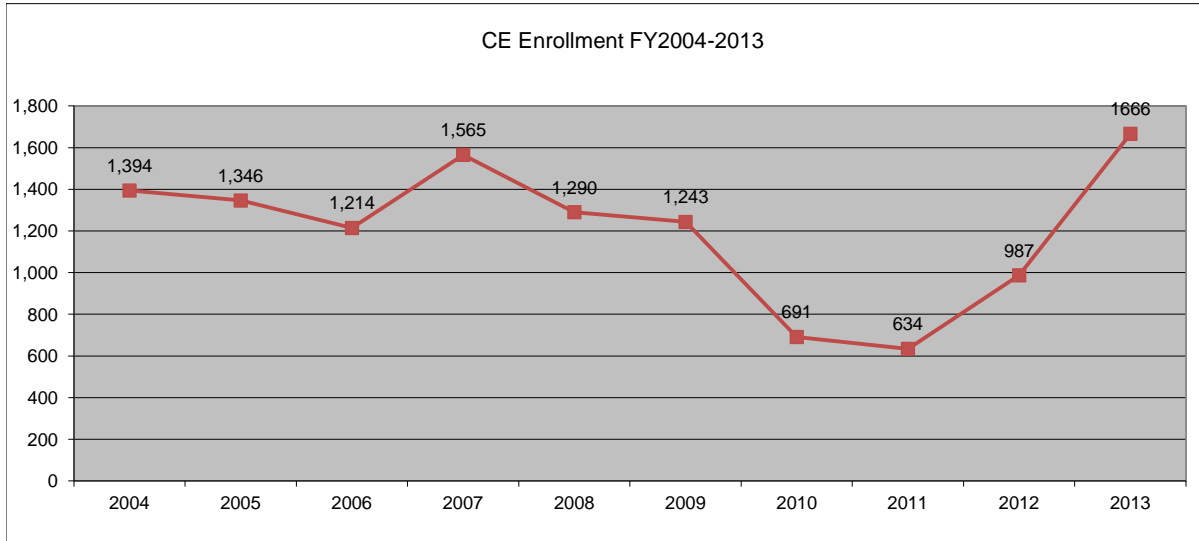
	Enrollment		Workshops		Revenue	
Fall 2012	149	35.3%	9	52.9%	\$9,100	33.8%
Spring 2013	273	64.7%	8	47.1%	\$17,859	66.2%
Total	422		17		\$26,959	
Fall 2012	149		10		\$9,100	
CESW	55	36.9%	5	50.0%	\$4,150	45.6%
AFCC	94	63.1%	5	50.0%	\$4,950	54.4%
Spring 2013	273		10		\$17,859	
CESW	195	71.4%	6	60.0%	\$11,199	62.7%
AFCC	78	28.6%	4	40.0%	\$6,660	37.3%

Comparison: FY04-13 Enrollment and Revenue

Continuing Education Courses and Workshops (Sections Numbered 80-99)

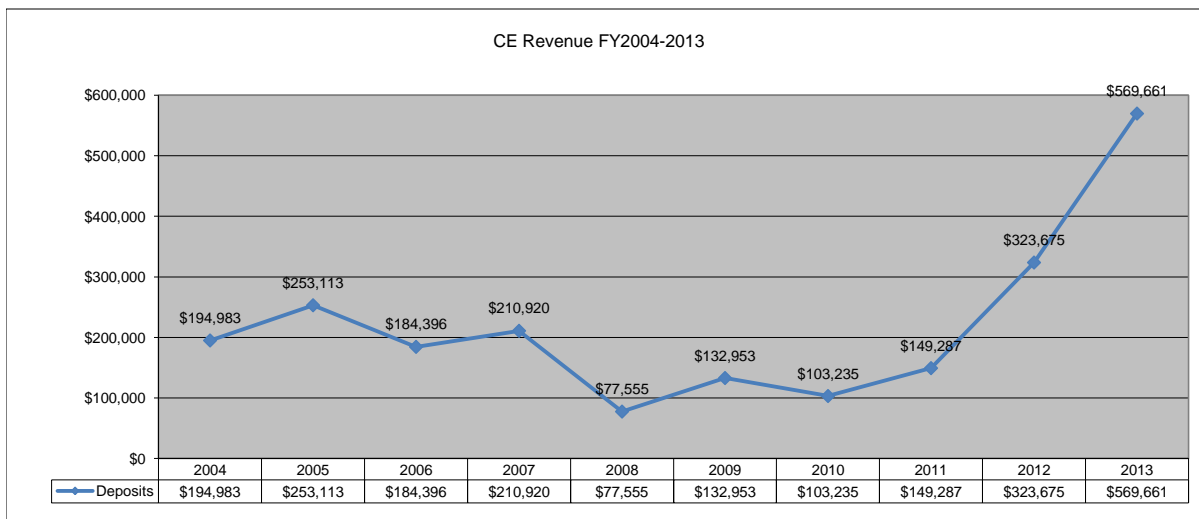
FY	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
ENROL	1,394	1,346	1,214	1,565	1,290	1,243	691	634	987	1666
% Change		-3.4%	-9.8%	28.9%	-17.6%	-3.6%	-44.4%	-8.2%	55.7%	68.8%

Summer	360	366	397	516	559	480	302	279	471	226
Fall	440	414	293	445	251	227	179	218	275	725
Spring	594	566	524	604	480	529	188	137	241	715
Other						7	22			



FY	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Revenue	\$194,983	\$253,113	\$184,396	\$210,920	\$77,555	\$132,953	\$103,235	\$149,287	\$323,675	\$569,661
% Change		29.8%	-27.1%	14.4%	-63.2%	71.4%	-22.4%	44.6%	116.8%	76.0%

July			\$0	\$37,000	\$8,100	\$37,525	\$35,181	\$45,944	\$104,308	\$83,152	summer
Aug*	\$44,262	\$66,192	\$29,530	\$13,600	\$25,050	\$46,076	\$34,160	\$51,745	\$135,958	\$267,359	fall
Sept			\$19,725	\$14,980	\$2,435	\$46,685	\$19,020	\$51,598	\$83,409	\$219,150	spring
Oct			\$5,375	\$9,750	\$15,908	\$2,667	\$14,874				other
Nov			\$35,576	\$39,450	\$2,050						
Dec	\$47,765	\$93,647	\$17,735	\$5,700	\$510						
Jan			\$2,750	\$2,850	\$1,450						
Feb			\$30,430	\$49,820	\$340						
March			\$14,925	\$16,050	\$2,970						
April			\$11,850	\$19,320	\$15,825						
May			\$2,850	\$2,400	\$1,247						
June	\$102,956	\$93,274	\$13,650	\$0	\$1,670						



Office of Professional Studies and Continuing Education
 Continuing Education Enrollment and Revenue Report
 Term: SUMMER 2012

20-Sep-13

Enrollment: 226
 Sections: 37
 Revenue: \$83,152

Class Nbr	Subject	Catalog	Section	Descr	Start	End	Mode	Partner/ Cohort	Credits	CEU	Facil ID	Name	Tot Enrl	Course Revenue	Admin Fee	Rate	Status
30589	BIOL	580C	80	Rites Science Practices	23-Jul	10-Aug	OL	RITES	3.00			de Oliveira,Glenisson	18	\$900		\$50	Complete
30597	BIOL	580C	81	Dragon Genetics: Reproduction & Inheritance	23-Jul	10-Aug	OL	RITES	3.00			Staff,RIC	1	\$50		\$50	Pending
30598	BIOL	580C	82	Freshwater Ecosystem Ecology	23-Jul	10-Aug	OL	RITES	3.00			Staff,RIC	1	\$50		\$50	Pending
30599	BIOL	580C	83	The Human Body: Maintaining Homeostasis	23-Jul	10-Aug	OL	RITES	3.00			Staff,RIC	1	\$50		\$50	Pending
30600	BIOL	580C	84	Sound & Noise Pollution	23-Jul	10-Aug	OL	RITES	3.00			Staff,RIC	0			\$50	Pending
30601	BIOL	580C	85	Thinking Like a Scientist	23-Jul	10-Aug	IP	RITES	3.00			Staff,RIC	0			\$50	Pending
30506	CEP	552C	80	Psychological Perspective on Learning and Teaching	8-May	31-May	HY	MAT ELED I	3.00		OC	Ryan,Michelle L	7	\$6,783		\$323	Complete
30590	CHEM	580C	80	Rites Science Practices	23-Jul	10-Aug	OL	RITES	3.00			de Oliveira,Glenisson	9	\$450		\$50	Complete
30593	CHEM	580C	81	Technology in the Sci Classrm	23-Jul	10-Aug	OL	RITES	3.00			de Oliveira,Glenisson	1	\$50		\$50	Pending
30594	CHEM	580C	82	Thinking Like a Scientist	23-Jul	10-Aug	IP	RITES	3.00			Staff,RIC	0			\$50	Pending
30596	CHEM	580C	84	Exploring Periodic Trends	23-Jul	10-Aug	OL	RITES	3.00			Leung,Chin Hin	0			\$50	Pending
30502	CONT	250C	80	Envision Work	21-May	28-Dec	IP	Sherlock		2.5	SC	Henshaw,Heidi; Ray, Kate; Ferrara, Victoria	7	\$140		\$20	Complete
30473	CONT	335C	80	Foundations in Hybrid Teaching and Learning	7-Jun	17-Jul	HY	FCTL		6.00	BLD G03 R014	Zornado,Joseph; Beardwood, MarieL	4	\$2,352		\$588	Complete
30527	CONT	480C	80	SCI Community Lead Prog	31-May	29-Jun	OL	SCI@RIC		3.60		Greenberg,Jed A	10	\$1,500		\$150	Complete
30585	CURR	580C	81	Summer Inst Writ&Crit Lit	9-Jul	27-Jul		RIWP	4.00		OC	Collins-Cook,Jennifer S	4	\$3,000		\$750	Complete
30504	ELED	500C	80	The Art and Science of Teaching	8-May	31-May	HY	MAT ELED I	3.00		OC	Owen,Lisa B	7	\$6,783		\$323	Complete
30499	ELED	528	80	Social Studies in the Elementary School	6-Jun	29-Jun	HY	MAT ELED I	3.00		OC	Cordeiro,Patricia A	9	\$8,721		\$323	Complete
30475	ENGL	350C	80	Writing for Young People	21-Jun	25-Dec	IP	ASTAL	3.00		Fortes	Brown,Jean E	2	\$1,584		\$792	Complete
30476	ENGL	550C	80	Writing for Young People	21-Jun	25-Dec	IP	ASTAL	4.00		Fortes	Brown,Jean E	3	\$3,006		\$1,002	Complete
30584	ENGL	580C	81	Summer Inst Writ&Crit Lit	9-Jul	27-Jul		RIWP	4.00		OC	Collins-Cook,Jennifer S	1	\$750		\$750	Complete
30505	FNED	546C	80	Contexts of Schooling	8-May	31-May	HY	MAT ELED I	4.00		OC	Mattiauda,Odile C	7	\$9,044		\$323	Complete
30491	MTET	514C	80	Data Analysis and Statistics	1-May	26-Jun	HY	MTET II	3.00		HBS202	Sullivan,Mary M	6	\$4,800		\$800	Complete
30591	PHYS	580C	80	RITES Science Practices	23-Jul	10-Aug	OL	RITES	3.00			de Oliveira,Glenisson	4	\$200		\$50	Complete
30602	PHYS	580C	81	Motion the Real Story	23-Jul	10-Aug	OL	RITES	3.00			Staff,RIC	0			\$50	Pending
30603	PHYS	580C	82	Radioactivity and the Atom	23-Jul	10-Aug	OL	RITES	3.00			Knowlton,Sarah Weinstein	0			\$50	Pending
30604	PHYS	580C	83	Technology in the Sci Classrm	23-Jul	10-Aug	OL	RITES	3.00			de Oliveira,Glenisson	0			\$50	Pending
30605	PHYS	580C	84	Thinking Like a Scientist	23-Jul	10-Aug	IP	RITES	3.00			Staff,RIC	2	\$100		\$50	Pending
30592	PSCI	580C	80	RITES Science Practices	23-Jul	10-Aug	OL	RITES	3.00			de Oliveira,Glenisson	53	\$2,650		\$50	Complete
30606	PSCI	580C	81	Wave Theory	23-Jul	10-Aug	OL	RITES	3.00			Staff,RIC	0			\$50	Pending
30607	PSCI	580C	82	Seasons, the Sun&Gulf Stream	23-Jul	10-Aug	OL	RITES	3.00			Staff,RIC	1	\$50		\$50	Pending
30608	PSCI	580C	83	Plate Tectonics	23-Jul	10-Aug	OL	RITES	3.00			Staff,RIC	0			\$50	Pending
30609	PSCI	580C	84	Sleuthing Through Rock Cycle	23-Jul	10-Aug	OL	RITES	3.00			Staff,RIC	0			\$50	Pending
30610	PSCI	580C	85	Weather	23-Jul	10-Aug	IP	RITES	3.00			Staff,RIC	0			\$50	Pending
30611	PSCI	580C	86	Measuring What You Can't Touch	23-Jul	10-Aug	OL	RITES	3.00			Staff,RIC	1	\$50		\$50	Pending
30498	SPED	531	80	Universal Design for Educating All Students	4-Jun	29-Jun	HY	MAT ELED I	3.00		OC	Lynch,Marie A	10	\$9,690		\$323	Complete
30571	SPED	580C	20	Independent Study			HY	Sherlock	1.00			Dell,Susan J	1	\$50		\$50	Complete
30474	TESL	507C	80	Teaching Reading and Writing to Esl Students	7-May	25-Jun	HY	TESL II	3.00		OC	Cloud,Nancy L	21	\$20,349		\$323	Complete
	Urban Beekeeping WKSP							RIBA			Southside Community land Trust	Carolyn Fluehr Lobban	35				Complete
Subtotal		37											226	\$83,152	\$0		
Total		37											226	\$83,152			

Office of Professional Studies and Continuing Education
 Continuing Education Enrollment and Revenue Report
 Term: FALL 2012
 Enrollment: 576
 Sections: 39
 Revenue: \$258,259

20-Sep-13

Class Nbr	Subject	Catalog	Section	Descr	Start	End	Mode	Partner/ Cohort	Credits	CEU	Facil ID	Name	Tot Enrl	Course Revenue	Admin Fee	Rate	Status
12271	ARTE	340C	80	Methods/Materials in Art Educ	5/8	5/31	HY	FSEHD	2.00		WH106B	Chabot,Donald	18	\$9,000		\$250	Complete
12579	CONT	250C	80	Support Meaning Employment	5/28	12/28	IP	Sherlock		4.5		Ferrara,Victoria E	3	\$60		\$20	Complete
12457	CONT	257C	80	Introduction to Early Intervention	5/21	12/28	HY	Sherlock		2.8		Staff,RIC	3	\$60		\$20	Complete
12046	CONT	380C	80	Practicum Hybrid Teach & Learn	6/21	7/20	HY	FCTL		2.4		Zornado,Joseph L Beardwood,Marie F	3	\$1,764		\$588	Complete
12307	CONT	380C	81	Making Effective Presentation	7/16	8/17	IP	PSCE		1.5	CL105	Tracy Proulx	7	\$910		\$130	Complete
12201	CONT	580C	80	Cognitive Behavior Therapy	5/31,6/14	6/28	IP	QBH		0.6	OC	Staff,RIC	12	\$480	\$75	\$40	Complete
12606	CONT	580C	82	Fund Cog Behav Therapy	11/9	11/10	IP	QBH		0.6	OC	Staff,RIC	11	\$440	\$75	\$40	Complete
12309	CONT	580C	81	Critical Supervisory	10/11	11/8	HY	PSCE		3.0	OC	Letourneau, Janet	6	\$1,380		\$230	Complete
12143	CURR	580C	80	Educator Externship	6/4	6/29	HY	RIDE	3.00			Staff,RIC	4	\$3,876		\$323	Complete
12599	CURR	580C	81	Formative Assessment	10/10	5/10	IP	RIWP	3.00		OC	Cook,Jennifer	6	\$900		\$50	Complete
12206	ELED	522C	80	Developing Reading MAT I	6/21	12/27	IP	MAT ELED	3.00		OC	Horn,Martha E	6	\$5,814		\$323	Complete
12205	ELED	524C	80	Developing Reading MAT I	6/21	12/27	IP	MAT ELED	3.00		OC	Horn,Martha E	6	\$5,814		\$323	Complete
12207	ELED	527C	80	Language Arts MAT	5/8	5/31	HY	MAT ELED	3.00		OC	Horn,Martha E	6	\$5,814		\$323	Complete
12203	ELED	537C	80	Science MAT	1/26	5/11	HY	MAT ELED	3.00		OC	Lawrence,Maria E	7	\$6,783		\$323	Complete
12204	ELED	538C	80	Mathematics MAT	6/4	6/29	HY	MAT ELED	3.00		OC	Cotti,Lorraine M	6	\$5,814		\$323	Complete
12255	ELED	540C	80	Curriculum & Assessment	6/7	6/25	HY	TFA ELED I	3.00		OC	Cotti,Lorraine M McKamey,Corinne L	5	\$5,370		\$358	Complete
12461	ELED	540C	81	Curriculum & Assessment	8/27	10/16	HY	TFA ELED I	3.00		OC	McKamey,Corinne L	6	\$7,020		\$390	Complete
12256	ELED	541C	80	Teach Literacy Across Curriculum	10/22	12/10	HY	TFA ELED I	3.00		OC	Barton,James F	4	\$4,296		\$358	Complete
12462	ELED	541C	81	Teach Literacy Across Curriculum	10/22	12/10	HY	TFA ELED I	3.00			Barton,James F	7	\$7,518		\$358	Complete
12202	FNED	346C	80	School in a Democratic Society	9/6	12/13	IP	BS ECED I	4.00		OC	Ozcan,Mustafa	17	\$17,000		\$250	Complete
12525	MLED	510C	80	Teach and Learn Middle School	9/15	10/20	HY	MLED I	3.00		OC	Niska,John M	10	\$9,690		\$323	Complete
12526	MLED	520C	80	Curriculum and Organization	10/27	12/8	HY	MLED I	3.00		OC	Niska,John M	11	\$10,659		\$323	Complete
12209	MTET	511C	80	Numbers & Operations	9/6	12/6	IP	MTET IV	3.00		OC	Andreozzi,Peter P	24	\$19,200		\$800	Complete
12210	MTET	511C	81	Numbers & Operations	9/10	12/10	IP	MTET III	3.00		G376	Andreozzi,Peter P	9	\$7,200		\$800	Complete
12181	MTET	513C	80	Geometry & Measurement	9/4	12/4	IP	MTET II	3.00		G257	La Ferla,Vivian	6	\$4,800		\$800	Complete
12222	SPED	551C	80	Intro Multicultural SPED	9/5	10/24	IP	UMC SPED	3.00		OC	Hui,Ying	9	\$8,721		\$323	Complete
12227	SPED	552C	80	Introduction Multicultural SPED	10/31	1/23/2013	IP	UMC SPED	3.00		OC	Komonczy,Veronika	6	\$5,814		\$323	Complete
12228	SPED	651C	80	Dual Language Develop/Intervention	10/31	1/23/2013	IP	UMC SPED	1.00		OC	Komonczy,Veronika	3	\$969		\$323	Complete
12229	SPED	651C	81	Dual Language Elementary	10/31	1/23/2013	IP	UMC SPED	1.00		OC	Komonczy,Veronika	3	\$969		\$323	Complete
12600	SWRK	111C	80	Basic Interview Skills	11/13	1/31/13	IP	CUS Case MGT	2.00		OP	Smith, Janice	11	\$6,732		\$306	Complete
12601	SWRK	120C	80	General Case Management	11/7	2/1/13	IP	CUS Case MGT	3.00		OP	Yang, Xong	11	\$10,098		\$306	Complete
12603	SWRK	110C	80	Intro to Case Management	11/1	2/1/13	HY	CUS Case MGT	3.00		OP	Harris, Rick	11	\$10,098		\$306	Complete
12605	SWRK	010C	80	Basic Writing Skills	11/1	2/1/13	HY	CUS Case MGT	1.00		OP	Busse, J	11	\$3,278		\$298	Complete
12215	TESL	539C	80	Language Acquisition/Learning	8/20	10/15	IP	TESL III	3.00		OC	Cloud,Nancy L	15	\$14,535		\$323	Complete
12216	TESL	549C	80	Curr Develop Lang Assess ESL	10/22	12/10	IP	TESL III	3.00		OC	Sox,Amanda K	16	\$15,504		\$323	Complete
12217	TESL	551C	80	Internship in ENG as ESL	8/28	12/4	IP	TESL II	3.00		OC	Cloud,Nancy L	21	\$20,349		\$323	Complete
12211	TESL	553C	80	Internship in ENG as ESL	8/30	12/6	IP	TESL II	3.00		OC	Motta,Julie A	8	\$7,752		\$323	Complete
12212	TESL	553C	81	Internship in ENG as ESL	8/30	12/6	IP	TESL II	3.00		OC	Cloud,Nancy L	6	\$5,814		\$323	Complete
12213	TESL	553C	83	Internship in ENG as ESL	8/30	12/6	IP	TESL II	3.00		OC	Sox,Amanda K	6	\$5,814		\$323	Complete
				Urban Beekeeping WKSP	8/4			Southside Community Land Trust				Carolyn Fluehr Lobban	35			\$0	Complete
				Sustainable Schools Summit	11/2			RIDE & Apeiron				Various Presenters	201			\$0	Complete
Subtotal			39										576	\$258,109	\$150		
TOTAL			39										576	\$258,259			

Office of Professional Studies and Continuing Education
 Report: Continuing Education Enrollment and Revenue

20-Sep-13

Term: Spring 2013

Enrollment: 442

Sections: 36

Revenue: \$201,291

Class Nbr	Subject	Catalog	Section	Descr	Start	End	Mode	Partner/ Cohort	Credits	CEU	Facil ID	Name	Tot Enrl	Course Revenue	Admin Fee	Rate	Status
22365	CONT	257C	80	Introduction to Early Intervention	4/9	5/15	IP	Sherlock		2.4	SC	Staff, RIC	0			\$20	Cancelled
21984	CONT	380C	80	Enhancing Personal Performance	1/4	2/1	P	Sherlock		4.5	G209	Shapiro, Susan	15	\$1,650		\$110	Complete
22237	CONT	480C	81	Expand Your World with Handheld Digital Microscopes	5/1	6/19	HY	FSEHD		2.8	TBA	Kniseley, MacGregor	0			\$20	Cancelled
22352	CONT	550C	80	Develop Disabilities/Aging	4/24	4/24	IP	Gerontology		0.3	Fac Center	Filinson, Rachel	2	\$40		\$20	Cancelled
22315	CONT	580C	80	Centennial Symposium	3/23	3/23	IP	Sherlock		1.5	Sherlock	Varies	0			\$20	Cancelled
22369	CONT	580C	81	Pharmacology of ADHD	3/29	3/30	IP	OBH		0.3	OC	Ethan Kirsh	8	\$395	\$75	\$40	Complete
22371	CONT	580C	82	Understand Child Emotions			IP	QBH		0.3	OC	Ken Barish	8	\$395	\$75	\$40	Complete
22372	CONT	580C	83	Understand Child Emotions II			IP	QBH		0	OC	Ken Barish	9	\$435	\$75	\$40	Complete
22347	CONT	680C	80	TASH	4/12	4/12	IP	Sherlock		0.6	Sherlock	Varies	0			\$20	Cancelled
22235	CURR	480C	80	Expand Your World with Handheld Digital Microscopes	5/1	6/19	HY	FSEHD	3.00		TBA	Kniseley, MacGregor	0				Cancelled
22236	CURR	580C	80	Expand Your World with Handheld Digital Microscopes	5/1	6/19	HY	FSEHD	3.00		TBA	Kniseley, MacGregor	0				Cancelled
22353	CURR	580C	81	Educator Externship	1/22	5/6	IP	RIDE	3.00		OC	Hutson, Donna	2	\$1,482		\$247	Complete
22053	ECED	301C	80	Dev Appr to Teach&Learning	1/24	5/2	P	BS ECED I	3.00		OC	Staff, RIC	20	\$15,000		\$250	Complete
22054	ELED	542C	80	Educating all Students	1/23	3/18	HY	TFA ELED	3.00		OC	Hui, Ying	5	\$5,370		\$358	Complete
22062	ELED	542C	81	Educating all Students	1/23	3/18	HY	TFA ELED	3.00		OC	Hui, Ying	5	\$5,850		\$390	Complete
22068	ELED	543C	80	Integrating Theory and Methods	3/25	5/13	HY	TFA ELED	3.00		OC	McKamey, Corinne L	4	\$4,296		\$358	Complete
22069	ELED	543C	81	Integrating Theory and Methods	3/25	5/13	HY	TFA ELED	3.00		OC	McKamey, Corinne L	5	\$5,850		\$390	Complete
22331	ELED	559C	80	Student Teaching	1/22	5/13	IP	MAT ELED I	3.00		OC	Owen, Lisa	5	\$4,845		\$323	Complete
22332	ELED	569C	80	Student Teaching	1/22	5/13	HY	MAT ELED I	3.00		OC	Owen, Lisa	5	\$4,845		\$323	Complete
22047	FNED	561C	80	Latinos in the United States	3/5	4/30	HY	TESL II E	3.00			Bigler, Ellen	6	\$5,814		\$323	Complete
22048	INST	516C	80	Integrating Tech into Instruct	1/7	2/25	HY	TESL II E	4.00			Beardwood, Marie F	8	\$10,336		\$323	Complete
22038	MLED	530C	80	Applic Mid Sch Instr Models	3/9	4/27	HY	MLED I	3.00		OC	Horwitz, Julie R	14	\$13,566		\$323	Complete
22039	MLED	540C	80	Diff Mid Instr Strategies	1/12	3/2	P	MLED I	3.00		OC	Niska, John M	13	\$12,597		\$323	Complete
22055	MTET	512C	80	Delving Deeper: Func&Algebra	1/17	5/2	P	MTET IV	3.00		OC	Andreozzi, Peter P	18	\$14,400		\$800	Complete
22056	MTET	512C	81	Delving Deeper: Func&Algebra	1/28	5/13	P	MTET III	3.00		G376	Andreozzi, Peter P	7	\$5,600		\$800	Complete
22057	MTET	515C	80	Problem Analysis	1/22	5/7	P	MTET III	3.00		G376	Christy, Donna	10	\$8,000		\$800	Complete
22232	SPED	553C	80	Content Based ESL Instr ELLs	1/30	3/27	HY	UMC SPED I	3.00		HM 183	Hui, Ying	9	\$8,721		\$323	Complete
22233	SPED	555C	80	Literacy for ELLs w/Special Needs	4/3	6/12	HY	UMC SPED I	3.00		HM 183	Goho, Hanley	10	\$9,690		\$323	Complete
22234	SPED	652C	80	Literacy Practicum-Elementary	4/3	6/12	HY	UMC SPED I	1.00		HM 185	Goho, Hanley	6	\$1,938		\$323	Complete
22345	SPED	652C	81	Literacy Practicum-Secondary	4/3	6/12	HY	UMC SPED I	1.00		HM 185	Goho, Hanley	4	\$1,292		\$323	Complete
22280	SWRK	230C	80	Advanced Case Mgmt Skills	2/14	4/25	HY	Case MGT I	3.00		TBA	Harris, Rick	9	\$8,262		\$306	Complete
22281	SWRK	240C	80	Intro to SW & Welfare	2/12	4/23	HY	Case MGT I	3.00		TBA	Smith, Janice	9	\$8,262		\$306	Complete
22279	SWRK	260C	80	Case Mgmt Sem & Field Exp	2/13	4/24	IP	Case MGT I	3.00		TBA	Yang, Xong	9	\$8,262		\$306	Complete
22063	TESL	541C	80	Applied Linguistics in ESL	1/7	2/25	HY	TESL III	3.00		OC	Toncelli, Rachel L.	16	\$15,504		\$323	Complete
22064	TESL	546C	80	Teach Eng as a Sec Language	3/4	4/29	P	TESL III	3.00		HBS212-S	Sox, Amanda K	9	\$8,721		\$323	Complete
22065	TESL	548C	80	Curr&Meth Content ESL Instr	3/4	4/29	P	TESL III	3.00		OC	Motta, Julie A	7	\$6,783		\$323	Complete
	MUSE			Instrumental Symposium	1/19	1/19		MUSE			ALG 110	Franzblau, Robert	9	\$2,700		\$300	Complete
	MUSE			Participant Observer				MUSE				Franzblau, Robert	4	\$300		\$75	Complete
	MUSE			RI Philharmonic				MUSE					2	\$90		\$45	Complete
	RIBA			Bee School	2/1	3/8		PSCE			FC	Menucci, Betty	140				Complete
	RIBA			Bee School	2/2	3/9		PSCE			FC	Menucci, Betty	30				Complete
SUBTOTAL			36										442	\$201,291	\$225		
TOTAL			36										442	\$201,291			

Continuing Education in Social Work
 Report: Enrollment and Revenue

20-Sep-13

Term: Fall 2012
 Enrollment: 149
 Workshops: 10

Workshops	Date	CEU	# WKSPs	Registrants			Enrollment	Fee	WKSP Total	Subtotal	Total
				Paid	Scholarship (\$35)/ Waiver/Make Up	Total					
CESW											
LGBTQ Youth	9/21/2012	0.6		15	1	16		\$90	\$1,350		
Domestic Violence	10/5/2012	0.6		4	5	9		\$70	\$280		
Know Thyself: Using Archetypes	10/12/2012	0.6		3	6	9		\$70	\$210		
Male Adolescents	1/16/2012	0.6		9	9	18		\$70	\$630		
Mental Health and Elderly Law	12/7/2012	0.6		24	1	25		\$70	\$1,680		
Subtotal			5				55			\$4,150	
Adoption and Foster Care Certificate (AFCC)											
Beyond the Family Tree	8/17/2012	0.6		19	3	22		\$90	\$1,710		
Advanced Clinical Issues	9/14/2012	0.6		14	2	16		\$90	\$1,260		
Core Clinical Issues	9/28/2012	0.6		22	4	26		\$90	\$1,980		
Teaming and Engagement	10/19/2012	0.6		7	4	11		\$90	\$630		
Abuse and Neglect	11/9/2012	0.6		32	4	36		\$90	\$2,880		
Subtotal			5				94			\$4,950	
Total			10				149				\$9,100

Continuing Education in Social Work
 Report: Enrollment and Revenue

20-Sep-13

Term: Spring 2013
 Enrollment: 273
 Workshops: 10

Workshops	Date	CEU	# WKSPs	Registrants			Enrollment	Fee	WKSP Total	Subtotal	Total
				Paid	Scholarship (\$35)/ Waiver/Make Up	Total					
CESW											
Client Assessment/Geriatrics	2/15/2013	0.6		10	5	15		\$90	\$900		
Working with Veterans	2/22/2013	0.6		15	7	22		\$70	\$1,050		
QPR	3/15/2013	0.6		13	5	18		\$70	\$910		
Crime, Criminal and SA	3/29/2013	0.6		13	4	17		\$90	\$1,170		
Digital Communications	4/5/2013	0.6		51	7	58		\$70	\$3,570		
LCSW prep	4/12/2013	0.6		58	7	65		\$70/\$90	\$3,599		
Subtotal			6				195			\$11,199	
Adoption and Foster Care Certificate (AFCC)											
Managing Behavioral Challenges	?	0.6		15	3	18		\$90	\$1,350		
Secondary Traumatic Stress and Self-Care	?	0.6		18	2	20		\$90	\$1,620		
Advanced Clinical Issues: Culture	?	0.6		18	2	20		\$70	\$1,260		
Strength-Based Approaches	?	0.6		27	5	32		\$90	\$2,430		
Subtotal			4				78			\$6,660	
Total			10				273				\$17,859