NOTE: See other catalog copy to see how the changes affect FIN.

Financial Planning C.G.S.

Admission Requirements

1. A completed application form accompanied by a $50 nonrefundable application fee.

2. A bachelor’s degree from an accredited college or university, with a minimum grade point average of 3.00 on a 4.00 scale.

3. Official transcripts of all undergraduate and graduate records.

4. Two courses in financial accounting, macroeconomics, and statistics/quantitative methods.

5. Completion of the Graduate Management Admissions Test (GMAT), with a minimum score of 450.

Retention Requirements

A minimum cumulative grade point average of 3.00 on a 4.00 scale in all C.G.S. course work.

Course Requirements

Courses

|  |  |  |  |
| --- | --- | --- | --- |
| ACCT 533 | Fundamentals of Financial Planning | 3 | F |
| ACCT 543 | Personal Income Tax Planning | 3 | Sp |
| ACCT 554 | Estate Planning | 3 | Sp |
| ACCT 555 | Retirement Planning and Employee Benefits | 3 | As needed |
| ACCT 661 | Financial Planning Capstone Course | 3 | Sp |
| FIN 432 | Investments | 4 | F, Sp |

Total Credit Hours: 19

Accounting B.S.

Course Requirements

Courses

|  |  |  |  |
| --- | --- | --- | --- |
| ACCT 201 | Principles of Accounting I: Financial | 3 | F, Sp, Su |
| ACCT 202 | Principles of Accounting II: Managerial | 3 | F, Sp, Su |
| ACCT 310 | Accounting Systems and Concepts | 3 | F, Sp |
| ACCT 311 | External Reporting I | 3 | F, Sp |
| ACCT 312 | External Reporting II | 3 | F, Sp |
| ACCT 321 | Cost Management I | 3 | F, Sp, Su (as needed) |
| ACCT 331 | Federal Income Taxation | 3 | F, Sp |
| ACCT 441 | Auditing | 3 | F, Sp |
| ACCT 461 | Seminar in Accounting Theory and Practice | 3 | F, Sp |
| CIS 251 | Computers in Management | 3 | F, Sp, Su |
| CIS 352 | Management Information Systems | 3 | F, Sp |
| ECON 214 | Principles of Microeconomics | 3 | F, Sp, Su |
| ECON 215 | Principles of Macroeconomics | 3 | F, Sp, Su |
| FIN 301 | Financial Management | 4 | F, Sp, Su |
| MGT 301 | Foundations of Management | 3 | F, Sp, Su |
| MGT 341 | Business, Government, and Society | 3 | F, Sp, Su |
| MGT 348 | Operations Management | 3 | F, Sp, Su |
| MKT 301 | Introduction to Marketing | 3 | F, Sp, Su |

TWO COURSES from

|  |  |  |  |
| --- | --- | --- | --- |
| ACCT 351 | Fraud Examination | 3 | F |
| ACCT 353 | Accounting for Governmental and Not-for-Profit Organizations | 3 | Sp |
| ACCT 422 | Cost Management II | 3 | Sp |
| ACCT 432 | Advanced Studies in Taxation | 3 | F |
| ACCT 443 | Business Law | 3 | F, Sp |
| ACCT 451 | Advanced Financial Accounting | 3 | F, Sp |
| CIS 351 | Advanced Office Applications for Business | 3 | F, Sp |
| CIS 453 | Systems Analysis and Design | 3 | F, Sp |
| FIN 432 | Investments | 4 | F, Sp |

Cognates

|  |  |  |  |
| --- | --- | --- | --- |
| ENGL 230 | Writing for Professional Settings | 4 | F, Sp, Su |
| MATH 177 | Quantitative Business Analysis I | 4 | F, Sp, Su |
| MATH 248 | Business Statistics I | 4 | F, Sp, Su |

Note: MATH 177: Fulfills the Mathematics category of General Education.

Note: MATH 248: Fulfills the Advanced Quantitative Scientific Reasoning category of General Education.

Total Credit Hours: 73-74

## Computer Information Systems

Learning Goals

Writing in the Discipline

**Department of Accounting and Computer Information Systems**

**Department Chair:** Jane Przybyla

**Computer Information Systems Program Faculty: Associate** **Professors** Bain, Choi, Hayden

Students must consult with their assigned advisor before they will be able to register for courses. A graded writing assignment is required in **every** course.

Computer Information Systems B.S.

Course Requirements

Courses

|  |  |  |  |
| --- | --- | --- | --- |
| ACCT 201 | Principles of Accounting I: Financial | 3 | F, Sp, Su |
| ACCT 202 | Principles of Accounting II: Managerial | 3 | F, Sp, Su |
| CIS 251 | Computers in Management | 3 | F, Sp, Su |
| CIS 352 | Management Information Systems | 3 | F, Sp |
| CIS 421 | Networks and Infrastructure | 3 | F, Sp |
| CIS 453 | Systems Analysis and Design | 3 | F, Sp |
| CIS 455 | Database Programming | 3 | F, Sp |
| CIS 462 | Applied Software Development Project | 3 | F, Sp |
| ECON 214 | Principles of Microeconomics | 3 | F, Sp, Su |
| ECON 215 | Principles of Macroeconomics | 3 | F, Sp, Su |
| FIN 301 | Financial Management | 4 | F, Sp, Su |
| MGT 301 | Foundations of Management | 3 | F, Sp, Su |
| MGT 341 | Business, Government, and Society | 3 | F, Sp, Su |
| MGT 348 | Operations Management | 3 | F, Sp, Su |
| MKT 301 | Introduction to Marketing | 3 | F, Sp, Su |

ONE COURSE from the following:

|  |  |  |  |
| --- | --- | --- | --- |
| CIS 255 | Introduction to Java in Business | 3 | As needed |
| CIS 256 | Introduction to COBOL Programming | 3 | As needed |
| CIS 257 | Introduction to Visual Basic in Business | 3 | As needed |
| CIS 355 | Advanced Business Applications in Java | 3 | As needed |
| CIS 357 | Advanced Business Applications in Visual Basic | 3 | As needed |

## Economics

Learning Goals

Writing in the Discipline

**Department of Economics and Finance**

**Department Chair:** Murat Aydogdu

**Economics Program Faculty:** **Professor** Blais; **Associate Professors** Basu, Karim, Tashiro

Students **must**consult with their assigned advisor before they will be able to register for courses. A graded writing assignment is required for every course.

Economics B.A.

Course Requirements

Courses

|  |  |  |  |
| --- | --- | --- | --- |
| ECON 214 | Principles of Microeconomics | 3 | F, Sp, Su |
| ECON 215 | Principles of Macroeconomics | 3 | F, Sp, Su |
| ECON 314 | Intermediate Microeconomic Theory and Applications | 3 | F, Sp |
| ECON 315 | Intermediate Macroeconomic Theory and Analysis | 3 | Sp |
| ECON 449 | Introduction to Econometrics | 4 | F, Sp |
| ECON 461 | History of Economic Thought | 3 | F |
|  |  |  |  |
| ECON 462 | Seminar in Economic Research | 3 | Sp |
|  | -Or- |  |  |
| ECON 492 | Independent Study II | 3 | As needed |

FOUR COURSES from

|  |  |  |  |
| --- | --- | --- | --- |
| ECON 421 | International Economics | 3 | As needed |
| ECON 422 | Economics of Developing Countries | 3 | As needed |
| ECON 423 | Financial Markets and Institutions | 3 | F, Sp |
| ECON 431 | Labor Economics | 3 | As needed |
| ECON 433 | Economics of Government | 3 | As needed |
| ECON 435 | Urban Economics | 3 | As needed |
| ECON 436 | Industrial Organization and Market Structure | 3 | As needed |
| ECON 437 | Environmental Economics | 3 | As needed |
| ECON 490 | Independent Study in Economics | 3 | As needed |
| ECON 491 | Independent Study I | 3 | As needed |
| FIN 301 | Financial Management | 4 | F, Sp, Su |

Cognates

|  |  |  |  |
| --- | --- | --- | --- |
| CIS 251 | Computers in Management | 3 | F, Sp, Su |
| ENGL 230 | Writing for Professional Settings | 4 | F, Sp, Su |
| MGT 249 | Business Statistics II | 3 | F, Sp, Su |
| MATH 177 | Quantitative Business Analysis I | 4 | F, Sp, Su |
| MATH 248 | Business Statistics I | 4 | F, Sp, Su |

Note: MATH 177: Fulfills the Mathematics category of General Education.

Note: MATH 248: Fulfills the Advanced Quantitative Scientific Reasoning category of General Education.

Total Credit Hours: 52-53

Management B.S.

Course Requirements

Courses

|  |  |  |  |
| --- | --- | --- | --- |
| ACCT 201 | Principles of Accounting I: Financial | 3 | F, Sp, Su |
| ACCT 202 | Principles of Accounting II: Managerial | 3 | F, Sp, Su |
| CIS 251 | Computers in Management | 3 | F, Sp, Su |
| CIS 352 | Management Information Systems | 3 | F, Sp |
| ECON 214 | Principles of Microeconomics | 3 | F, Sp, Su |
| ECON 215 | Principles of Macroeconomics | 3 | F, Sp, Su |
| FIN 301 | Financial Management | 4 | F, Sp, Su |
| MGT 249 | Business Statistics II | 3 | F, Sp, Su |
| MGT 301 | Foundations of Management | 3 | F, Sp, Su |
| MGT 341 | Business, Government, and Society | 3 | F, Sp, Su |
| MGT 348 | Operations Management | 3 | F, Sp, Su |
| MGT 461 | Seminar in Strategic Management | 3 | F, Sp |
| MKT 301 | Introduction to Marketing | 3 | F, Sp, Su |

Cognates

|  |  |  |  |
| --- | --- | --- | --- |
| MATH 177 | Quantitative Business Analysis I | 4 | F, Sp, Su |
| MATH 248 | Business Statistics I | 4 | F, Sp, Su |

Note: MATH 177: Fulfills the Mathematics category of General Education.

Note: MATH 248: Fulfills the Advanced Quantitative Scientific Reasoning category of General Education.

Concentrations

CHOOSE concentration A, B, C, or D below

A. General Management

|  |  |  |  |
| --- | --- | --- | --- |
| MGT 320 | Human Resource Management | 3 | F, Sp, Su |
| MGT 322 | Organizational Behavior | 3 | F, Sp, Su |
| MGT 329 | Organizational Theory and Design | 3 | F, Sp |
|  | THREE ADDITIONAL COURSES in management at the 300-level or above | 9 |  |

Subtotal: 66

B. Human Resource Management

|  |  |  |  |
| --- | --- | --- | --- |
| MGT 320 | Human Resource Management | 3 | F, Sp, Su |
| MGT 322 | Organizational Behavior | 3 | F, Sp, Su |
| MGT 423 | Compensation and Benefits Administration | 3 | F |
| MGT 424 | Employee Relations and Performance Appraisal | 3 | Sp |
| MGT 425 | Recruitment and Selection | 3 | F |
| MGT 428 | Human Resource Development | 3 | Sp |

TWO COURSES from

|  |  |  |  |
| --- | --- | --- | --- |
| ECON 431 | Labor Economics | 3 | As needed |
| MGT 306 | Management of a Diverse Workforce | 3 | Sp |
| MGT 329 | Organizational Theory and Design | 3 | F, Sp |
| MGT 331 | Occupational and Environmental Safety Management | 3 | F |
| MGT 333 | Negotiations and Conflict Resolution | 3 | F |
| MGT 467 | Directed Internship | 3 | F, Sp, Su |
| MGT 490 | Directed Study | 3 | As needed |
| PSYC 422 | Psychological Testing | 4 | Annually |
|  | A course approved by advisor | 3 |  |

Subtotal: 72-73

C. Operations Management

|  |  |  |  |
| --- | --- | --- | --- |
| MGT 335 | Process Management | 3 | Sp |
| MGT 347 | Supply Chain Management | 3 | As needed |
| MGT 355 | Quality Assurance | 3 | Sp |
| MGT 455 | Global Logistics and Enterprise Management | 3 | As needed |

MGT 347: (Or MKT 347: Supply Chain Management)

THREE COURSES from

|  |  |  |  |
| --- | --- | --- | --- |
| ECON 449 | Introduction to Econometrics | 4 | F, Sp |
| MGT 322 | Organizational Behavior | 3 | F, Sp, Su |
| MGT 329 | Organizational Theory and Design | 3 | F, Sp |
| MGT 331 | Occupational and Environmental Safety Management | 3 | F |
| MGT 349 | Service Operations Management | 3 | F |
| MGT 359 | Current Topics in Service Operations Management | 3 | As needed |
| MGT 467 | Directed Internship | 3 | F, Sp, Su |
| MGT 490 | Directed Study | 3 | As needed |
| MKT 310 | Product Design and Development | 3 | As needed |
| MKT 322 | Services Marketing | 3 | F |

Subtotal: 69-70

Marketing B.S.

Course Requirements

Courses

|  |  |  |  |
| --- | --- | --- | --- |
| ACCT 201 | Principles of Accounting I: Financial | 3 | F, Sp, Su |
| ACCT 202 | Principles of Accounting II: Managerial | 3 | F, Sp, Su |
| CIS 251 | Computers in Management | 3 | F, Sp, Su |
| CIS 352 | Management Information Systems | 3 | F, Sp |
| ECON 214 | Principles of Microeconomics | 3 | F, Sp, Su |
| ECON 215 | Principles of Macroeconomics | 3 | F, Sp, Su |
| FIN 301 | Financial Management | 4 | F, Sp, Su |
| MGT 249 | Business Statistics II | 3 | F, Sp, Su |
| MGT 301 | Foundations of Management | 3 | F, Sp, Su |
| MGT 322 | Organizational Behavior | 3 | F, Sp, Su |
| MGT 341 | Business, Government, and Society | 3 | F, Sp, Su |
| MGT 348 | Operations Management | 3 | F, Sp, Su |
| MGT 461 | Seminar in Strategic Management | 3 | F, Sp |
| MKT 301 | Introduction to Marketing | 3 | F, Sp, Su |
| MKT 315 | Marketing Creativity | 3 | F, Sp |
| MKT 333 | Market Research | 3 | F, Sp |
| MKT 334 | Consumer Behavior | 3 | F, Sp |
| MKT 462 | Strategic Marketing Management | 3 | Sp |
|  | THREE ADDITIONAL COURSES in marketing at the 300-level | 9 |  |

Cognates

|  |  |  |  |
| --- | --- | --- | --- |
| MATH 177 | Quantitative Business Analysis I | 4 | F, Sp, Su |
| MATH 248 | Business Statistics I | 4 | F, Sp, Su |

Note: MATH 177: Fulfills the Mathematics category of General Education.

Note: MATH 248: Fulfills the Advanced Quantitative Scientific Reasoning category of General Education.

Total Credit Hours: 72

Professional Accountancy M.P.AC.

Course Requirements — Concentration in Accounting Information Systems

Courses

Foundations Component

|  |  |  |  |
| --- | --- | --- | --- |
| ACCT 510 | Advanced AIS: Systems Modeling | 3 | As needed |
| ACCT 552 | Topics in Assurance: Risk Assessment | 1.5 | As needed |
| ACCT 553 | Topics in Assurance: Electronic Commerce | 1.5 | As needed |
| CIS 421 | Networks and Infrastructure | 3 | F, Sp |
| CIS 453 | Systems Analysis and Design | 3 | F, Sp |
| CIS 535 | Data Management | 3 | As needed |

Electives

|  |  |  |  |
| --- | --- | --- | --- |
|  | SIX CREDIT HOURS OF COURSES at the graduate level in accounting | 6 |  |
|  | SIX CREDIT HOURS OF COURSES at the graduate level, chosen with consent | 6 |  |
|  | THREE CREDIT HOURS OF COURSES at the graduate level in computer information systems | 3 |  |

Subtotal: 30

Course Requirements — Concentration in Personal Financial Planning

Courses

Foundations Component

|  |  |  |  |
| --- | --- | --- | --- |
| ACCT 661 | Financial Planning Capstone Course | 3 | Sp |

FIVE COURSES from

|  |  |  |  |
| --- | --- | --- | --- |
| ACCT 533 | Fundamentals of Financial Planning | 3 | F |
| ACCT 543 | Personal Income Tax Planning | 3 | Sp |
| ACCT 554 | Estate Planning | 3 | Sp |
| ACCT 555 | Retirement Planning and Employee Benefits | 3 | As needed |
| FIN 432 | Investments | 4 | F, Sp |
| FIN 559 | Insurance Planning and Risk Management | 3 | As needed |

Electives

|  |  |  |  |
| --- | --- | --- | --- |
|  | SIX CREDIT HOURS OF COURSES at the graduate level in accounting appropriate to career plans | 6 |  |
|  | SIX CREDIT HOURS OF COURSES at the graduate level appropriate to course of study | 6 |  |

Subtotal: 30-31